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*C. P. Hartley.*

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WHOLESALE TRADE LIST

OF



WEBSTERS  
HIGH GRADE  
SEEDS  
1914

PACKER OF

WEBSTERS MAMMOTH PACKETS

MEL. L. WEBSTER CO.

INDEPENDENCE



IOWA

1914

# FOREWORD

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1914

1913 has passed into history and much history was made during the year that we believe will count for business stability and prosperity. The tariff and currency bill are both now a law and all uncertainties in regard to them are over.

Already business is fast recovering from the slight depression it suffered while the measures were before Congress. Never were the conditions as favorable for the development of legitimate business as at the present. Over most of the country, particularly in Iowa, business conditions are unusually favorable. The value of all crops in our state is greater the past year than ever before, and how can business fail to prosper with that a fact?

Let's "forget" that times have *been a little* close and *talk* up the prosperity that is surely in store for us.

We look for an exceptionally large demand for seed the coming season.

We are in position to take care of all your wants in our line. Send in your orders.

Remember, "WEB-SEED SUCCEED."

Yours for a successful seed season,

**Mel. L. Webster Co.,**

**February 2, 1914**

**Independence, Iowa**

## An Absolutely NEW Display Case



**The Best and Most Practical on the Market**

**T**HE ABOVE is an illustration of our new DISPLAY CASE. It is made of oak, beautifully finished, and is absolutely the handsomest, handiest and most convenient case of the kind on the market. Our old display case was a good one, but had one objection, our customers complained that though it displayed the seeds in good shape, it was a hard matter to get at the packets, as only the edge of the top one in each compartment was exposed. We have done away with this difficulty by setting each tier of compartments on hinges so that they automatically drop forward a little when the case is set upright, thus exposing not only the face of the first packet in the compartment, but the top of every other packet as well.

We do not ask you to buy this case: neither can we give it to you gratis. Our plan is to put it on your seed bill at one dollar and give you the privilege of returning it, if in good condition, for a refund of your money at any time you wish to discontinue its use. This dollar covers but a part of the cost to us, and it will be the best dollar you ever invested in the seed business, even though you never return the case for a refund. This case ought to substantially increase the sale of the MAMMOTH PACKETS, your best paying line. It is handy and it will save you on your freight bills, for we can then ship your goods in light and strong corrugated boxes for which we make no charge.



W E B S T E R ' S      S E E D      S U C C E E D

## We HELP You SELL the SEED!



To secure an order from you is not our final object; for unless you sell the goods so as to be in a position to buy as large or an increased order next year, we will be the loser equally with yourself.

Our line of packet seed is a most saleable one and will out-sell any line in the market if given an equal chance. But this does not satisfy us. We want more than our share, and to assist in the sale of the goods, after they are in the dealer's hands, we offer

### **Rogers' Silverware**

as a premium to users of our Packet Seed.

Bear in mind that this is not the ordinary premium silver, but Rogers' Guaranteed Plate. We send poster and other matter advertising this deal with all our shipments of Packet Seed, and it will more than pay you to give this matter some publicity with your trade. We have tried to relieve the dealer of all trouble in the matter, for your customers send to us direct for the premium.

Our plan is to mail this spoon to your customer for the return of 6 empty packets and 10 cents to pay the cost of but the packing and postage.

These spoons are worth at retail from 20 to 25 cents each and cannot be bought for less. Everyone who has procured one is anxious to complete the set.

It is not necessary to return all of the empty packet. The bottom Front Name Plate can be cut off and sent to us, even before the seed are used.

### **The Merchant Who Sells WEBSTER'S MAMMOTH PACKETS Has a Three-fold Advantage:**

1st. He is selling absolutely the best seed that experience can produce and money can buy. We spare no expense to have our stocks absolutely right.

2nd. He not only is giving his customers good seed, but a larger quantity for the money.

3rd. He is making nearly 200 per cent. profit.



If you are new in the seed business, you will find the combinations listed below a great convenience in ordering:

**Combination No. 1 (Shown Above) Contains**

1 Case 400 Mammoth Flat Vegetable Pkts. at \$1.50 per 100	\$ 6.00
“ { 88 Large Cartons Peas, Beans and Corn }	Case ..... 5.00
“ { 12 ¼-pound Pkgs. Turnip and Rutabaga }	
“ 12 one-pound Pkgs. High Grade Lawn Grass	2.00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Retail value	\$39.20
Pays profit of	\$24.20
Total	\$15.00

**Combination No. 2 Contains**

1 Case 400 Mammoth Flat Vegetable Pkts. at \$1.50 per 100	\$ 6.00
“ { 78 Large Cartons Peas, Beans and Corn }	Case ..... 4.25
“ { 8 ¼-pound Pkgs. Turnip and Rutabaga }	
“ 6 one-pound Pkgs. High Grade Lawn Grass	2.00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Retail value	\$35.80
Pays profit of	\$22.55
Total	\$13.25

**Combination No. 3 Contains**

1 Case 250 Mammoth Flat Vegetable Pkts. at \$1.50 per 100	\$ 3.75
“ { 78 Large Cartons Peas, Beans and Corn }	Case ..... 4.25
“ { 8 ¼-pound Pkgs. Turnip and Rutabaga }	
“ 6 one-pound Pkgs. High Grade Lawn Grass	1.00
1 Box 50 Mammoth Packets Flower Seeds	1.00
Retail value	\$24.80
Pays profit of	\$14.80
Total	\$10.00

## Large Packages

Our bulk cartons are especially adapted to the merchant who has neither the facilities or the space for handling in bulk the heavier seed, such as Peas, Beans and Corn. These cartons do away with a great deal of the trouble and muss consequent to a bulk seed business and enables a retailer to give his customer, in an attractive, sealed package, as liberal a quantity for the money.

## Flower Seed

Our beautiful, double quantity Flower Seed Packets are a source of pride to us. We pack them in attractive boxes of two sizes, 50 or 100 packets to the box. Our flower seed comes to us from the most famous European growers. There is no better at any price.

## Lawn Grass in Packages

In response to the demand of our trade for a lawn grass carton, we have placed on the market a package that is up to the standard of excellence of the other Webster products. In preparing this lawn grass mixture we have had in mind only the merchant who wants the best, and we have used in consequence only the finest Blue Grass, Red Top, Clover and Meadow Fesque. The Package contains a pound of seed and retails for twenty-five or thirty cents. Our price to the trade is two dollars the dozen.

## Prices

Our prices for Packets and Cartons are as follows:

	Per 100
Mammoth Flat Vegetable Packets .....	\$1.50
Mammoth Flat Flower Packets .....	2.00
	Per Dozen
Peas and Beans, bulk cartons.....	\$ .65
Pole Beans, bulk cartons.....	.75
Corn, bulk cartons.....	.35
Watermelon, $\frac{1}{4}$ -lb. cartons .....	1.00
Tomato, $\frac{1}{4}$ -lb. cartons.....	3.00
Cabbage, $\frac{1}{2}$ -lb. cartons.....	6.00
Turnip and Rutabaga, $\frac{1}{4}$ -lb. cartons .....	.80
Turnip, 2-oz. flat packets.....	.45
Dwarf Nasturtium, flat packets.....	.45
Sweet Peas, 1-oz. flat packets.....	.45
Grass Seed, High Grade Mixed, 1-lb. packages.....	2.00

In 2-ounce Turnip Packets we put up Purple Top Strap Leaf, White Top Strap Leaf, Purple Top White Globe, Seven Top, Cow Horn, and Purple Top Rutabaga.





Improved German Wax

German Black Wax

**NON-WARRANTY:** We will exercise care to have all seed that we sell true to name and of the **Highest Grade**, and if it is possible, test all seeds, that they may be sure of germination before they are sent out, but there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and will not be responsible for the crop.

Items Marked in Heavy-faced Type are Most Popular

## ASPARAGUS.

Per Lb.

Conover's Colossal'.....\$ .25

## BEANS—Dwarf, Wax Pod.

Per Bu.

**Improved Golden Wax**, fine quality; productive.....\$5.00

**Golden Wax** ..... 5.00

**Improved German Black Wax** ..... 5.00

Refugee Wax ..... 5.50

Currie's Rust Proof Black Wax ..... 5.00

Wardwell's Kidney Wax, early; favorite for market...Sold Out

German White Wax, bean white; vine small .....\$5.50

Crimson Flageolet Wax ..... 6.00

Purple Flageolet Wax ..... 6.00

Davis' White Kidney Wax, a good shipper..... 5.00

## BEANS—Dwarf, Green Pod.

**Early Red Valentine**, best green pod bean ..... 4.25

**Early Long Yellow Six Weeks**, early; productive..... 4.00

**Early Round Yellow Six Weeks** ..... 4.25

Best of All ..... 4.00

**Early Mohawk**, earliest bean; quite productive ..... 4.00

Refugee or Thousand to One, very productive; late..... 4.50

# W E B S T E R ' S   S E E D   S U C C E E D

BEANS—Dwarf, Green Pod. Con'd.		Per Bu.
Early Refugee, earlier than the previous variety.....		\$4.25
Burpee's Stringless Green Pod, new; very fine.....		5.00
White Kidney, (field), valuable for field.....		3.50
California Tree, (field), compact; small.....		3.50
Dwarf Horticultural, late; superior quality.....		4.50
Henderson's Dwarf Lima, bean smaller than Lima.....		5.50
Burpee's Bush Lima, bean large; fine quality.....		6.00

## BEANS—Pole.

Red Speckled Cut Short, to plant with corn.....	5.00
Horticultural or Cranberry, bean large; round; fine.....	5.00
Long White Dutch Caseknife, a good climber.....	5.50
Large White Lima, well-known standard.....	5.00
Kentucky Wonder.....	5.00
White Creaseback.....	5.50

## BEET—Table Varieties.

	Per Lb.
Early Blood Turnip, well known; popular.....	\$ .50
Egyptian Blood Turnip, early; fine.....	.50
Market Gardener's, half long.....	.60
Edmand's Early Blood Turnip, fine shape; blood red.....	.50
Eclipse Blood Turnip, extra early; tender when young.....	.50
Dewing's Blood Turnip, desirable; early.....	.45
Long Smooth Blood, best for winter use.....	.35
Swiss Chard or Sea Kale Beet, grown for the tops.....	.35
Crosby's Egyptian, a select strain.....	.60
Detroit Dark Red, a market gardener's sort.....	.60

## BEET—Mangel Wurzel.

Mammoth Long Red, large, standard sort.....	.18
Golden Tankard, best yellow sort.....	.18
White French Sugar, flesh white; very sweet.....	.18
Klein Wanzleben.....	.18
Vilmorin's Imperial Sugar.....	.18

Orders for 50 pounds or more, 3 cents per pound less.

## CABBAGE.

Early Jersey Wakefield, favorite for market gardeners.....	1.20
Extra Early York, very early; conical shaped.....	.90
Early Winnigstadt, early; sure head.....	1.00
Early Flat Dutch, excellent second early sort.....	1.10
Sure Head, for fall and winter; drumhead shaped.....	1.20
Fottler's Improved Brunswick, large; second early.....	1.20
All Seasons, good keeper; sure to head.....	1.20
Henderson's Early Summer, grows large.....	1.10
Premium Late Flat Dutch, standard for winter.....	1.10
Large Late Drumhead, for fall and winter; solid.....	1.10
Marblehead Mammoth Drumhead, noted for size.....	1.20
Red Dutch.....	1.20
Hollander or Danish Baldhead.....	1.50
Improved American Savoy.....	1.25
Improved Danish Roundhead, Danish grown.....	1.75
Improved Brunswick, Danish grown.....	1.40
Copenhagen Market, new; Danish grown.....	3.50



Chinese Curled Mustard



Danver's Half Long Carrot

## CARROT.

Per Lb.

Early Scarlet Horn, best for early.....	\$ .60
Danver's Half Long, standard for table or stock.....	.45
Ox Heart or Guerande, large: heart-shaped.....	.45
Improved Long Orange, well known and popular.....	.45
Chantenay.....	.45
Half Long, Stump Rooted.....	.45
Large White Belgian, for stock purposes.....	.40
Yellow Belgian, grows large.....	.40

## CAULIFLOWER.

Per Oz.

Per Lb.

Early Paris, early: large head and solid.....	\$ .50	\$ 5.00
Henderson's Early Snowball, sure header.....	1.50	20.00
Early Dwarf Erfurt, choice stock.....	1.50	20.00

## CELERY.

Golden Hearted Dwarf, best for home garden.....	1.40
Golden Self-Blanching, beautiful and good quality.....	2.75
Giant White Solid, large; crisp; fine flavor.....	1.50
Boston Market, good for light soil.....	1.40
White Plume, a good keeper; very handsome.....	1.40
Giant Pascal.....	1.40

## CELERIAC.

Long Smooth Paraque (rooted celery).....	.75
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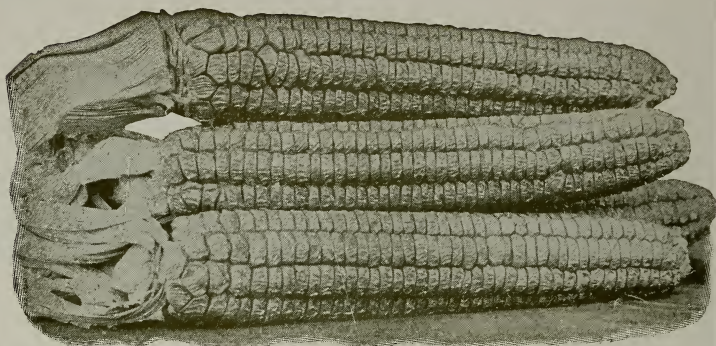
## COLLARDS.

Georgia Southern.....	.40
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## CORN—Field.

Per Bu.

Pride of the North, (Dent), very early; deep kernel.....	} Price on Application
Reed's Yellow Dent, grown by ourselves.....	
Improved Leamings, (Dent), ears large; early.....	
Iowa Gold Mine, exceedingly popular.....	
Longfellow, (Flint), bright yellow; ear long.....	
King Philip, (Dent), copper colored.....	
Sanford White, (Flint).....	



Early Minnesota

CORN—Sweet.

Per Bu.

<b>Extra Early Adams</b> .....	\$2.00
<b>Early White Cory</b> , a white selection of Cory.....	3.25
<b>Early Red Cory</b> , produces roasting ears in 60 days .....	3.25
<b>Early Minnesota</b> , early; of good quality.....	3.00
<b>Crosby's Early</b> , one of the finest varieties .....	3.00
<b>Perry's Hybrid</b> , popular in the East.....	3.00
<b>Early Evergreen</b> .....	2.75
<b>Moore's Concord</b> , ears large; good.....	3.00
<b>Black Mexican</b> , quality very fine .....	3.00
<b>Country Gentleman</b> , tender; very sweet.....	3.50
<b>Stowell's Evergreen</b> , well known; standard sort.....	2.75
<b>Mammoth Late</b> , very large; sweet.....	3.00
<b>Egyptian Sweet</b> , much used in canning.....	3.00
<b>Golden Bantam</b> , early; of superior quality .....	2.25

CORN SALAD.

Per Lb.

<b>Large Leaved</b> .....	\$ .30
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CRESS.

<b>Upland Cress</b> , sometimes called Pepper Grass .....	.25
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Cucumber Seed Drying on Racks—Webster's Seed Farm

## CUCUMBER.

Per Lb.

<b>Early Green Cluster</b> , best early sort.....	\$ .50
<b>Early Frame</b> , popular for table or pickles .....	.50
<b>Peerless White Spine</b> , best for table use.....	.50
<b>Bennett's Evergreen White Spine</b> , new; reliable sort .....	.50
<b>Early Russian</b> , small and short; unusually early .....	.50
<b>Green Prolific</b> , short; excellent for pickling .....	.50
<b>Boston Pickling</b> , productive.....	.50
<b>Improved Long Green</b> , best known sort; unexcelled.....	.55
<b>Long Green Turkey</b> , productive; good quality .....	.60
<b>Nichols' Medium Green</b> , medium long; good for pickles ...	.50
<b>Chicago Pickling</b> , much grown for pickling.....	.50

## DILL.

<b>Common</b> .....	.60
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## ENDIVE.

<b>Green Curled</b> , beautiful; hardy; fine.....	.70
<b>White Curled</b> , good for market; attractive.....	.70

## EGG PLANT.

<b>Early Long Purple</b> , early; best for private garden.....	1.25
<b>New York Improved</b> , standard market variety .....	2.00

## KALE.

<b>Dwarf German Green Curled</b> , dwarf; compact .....	.60
<b>Tall Scotch Curled</b> .....	.60
<b>Dwarf Scotch Curled</b> .....	.60



Rocky Ford Musk Melon

## KOHL RABI.

	Per Lb.
Early White Vienna, bulb smooth; best for table .....	\$1.00
Early Purple Vienna, bright purple .....	1.00

## LEEK.

American Flag, most extensively grown.....	.95
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## LETTUCE.

Prize Head, finest quality; best for home garden .....	.45
Hanson, forms large, solid head .....	.45
Black Seeded Simpson, for home or market garden .....	.45
Early Curled Silesia, very popular; fine quality.....	.45
Grand Rapids, favorite for growing under glass.....	.45
Early White Cabbage, grows white, close, firm head.....	.45
Green Fringed, beautifully fringed leaves; excellent .....	.45
Tennis Ball, valuable for forcing .....	.45
Simpson's Early Curled, forms large, loose head .....	.45
California Cream Butter, good for summer.....	.45
Big Boston.....	.50

## MELON—Musk.

Rocky Ford Gem, oval strain of Netted Gem.....	.40
Paul Rose, green; orange flesh .....	.60
Osage, thick; orange flesh; dark green color.....	.60
Improved Prolific Nutmeg, well known; fine quality.....	.50
Early Hackensack, large; early; green flesh.....	.50
Netted Gem, small; early; fine variety.....	.50
Skillman's Netted, early; superior quality; flesh green .....	.50
Surprise, cream white; round; flesh salmon-colored .....	.50
Texas Cannon Ball .....	.50



McIver's Sugar Watermelon

**MELON—Musk.**

Per Lb.

Orange Christiana, early; skin and flesh yellow.....	\$ .50
Banana, skin yellow; salmon flesh; very long.....	.80
<b>Webster's Orange Gem</b> , new; sure to be popular.....	.60
Shumway's Giant, very large; orange flesh.....	.80
Chicago Market, large; green flesh; fine quality.....	.50
Pineapple, small; dark green; flesh green.....	.50
<b>Montreal Market</b> , one of the largest of the Nutmegs.....	.50
White Japan, small; cream colored; green flesh.....	.50
Bay View, oblong, flesh green; productive.....	.50
Tip Top, orange flesh; light green color; fine.....	.50
Irondequoit, round; netted; orange flesh.....	.50
Banquet, superior quality; orange flesh.....	.50
Emerald Gem.....	.50

**MELON—Water.**

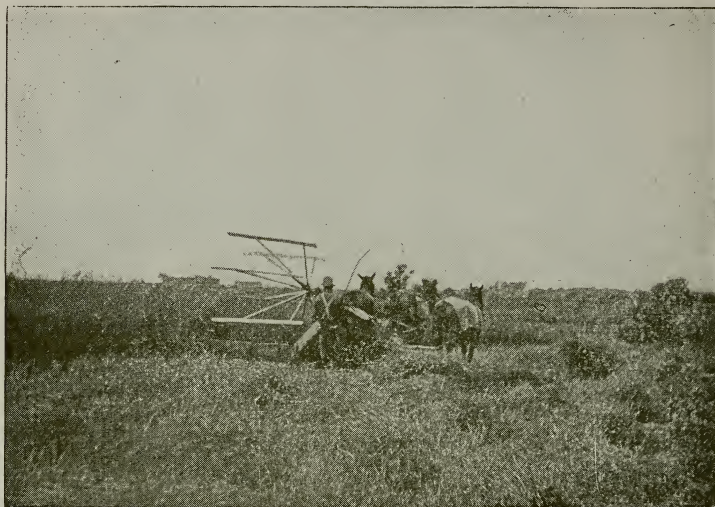
**McIver's Sugar**, finest quality

.30

Jumbo, large and fine.....	.35
Early Fordhook, extra early.....	.30
<b>Triumph</b> , very large.....	.35
<b>Phinney's Early</b> , the earliest.....	.30
<b>Kolb's Gem</b> , large and solid; good shipper.....	.30
Mountain Sweet, well known; excellent quality.....	.30
Jordan's Gray Monarch, very large.....	.30
Dark Icing, large; fine quality.....	.30
<b>Peerless or Ice Cream</b> , early; best for private garden.....	.30
Cuban Queen, popular for market or shipping.....	.30
<b>Sweetheart</b> , large; fine quality.....	.30
Mammoth Ironclad, good shipper and keeper.....	.30
Alabama Sweet.....	.40
Florida Favorite, early, large fine quality.....	.30
Kentucky Wonder, new; of great merit.....	.40
<b>Dixie</b> , beautiful; extra quality.....	.30
Seminole, very popular; early.....	.35
<b>Gypsy or Georgia Rattlesnake</b> , popular for shipping.....	.30
<b>Cole's Early</b> , extra early; fine quality.....	.40
Kleckley's Sweet or Monte Cristo.....	.40
Citron, for preserving; red seeded.....	.50
Thos. Watson, popular in the South.....	.40
Angel's Kiss.....	.40
<b>Harris' Earliest</b> .....	.40

Orders of 10-pound lots or more of one sort at 2 cents per pound less.





Harvesting Chinese Curled Mustard—Webster's Seed Farm

## MUSTARD.

Per Lb.

Fancy Fordhook, Curled .....	\$ .30
Large Chinese, Smooth-Leaved .....	.30
Giant Southern Curled .....	.30
Chinese Curled .....	.30
Brown Dutch .....	.20
White London .....	.20

## MARJORAM.

Sweet .....	.70
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## NASTURTIIUM.

Tall Mixed .....	.30
Fine Dwarf Mixed, a fine mixture .....	.35

## OKRA.

Dwarf White .....	.30
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## ONION.

Large Red Wethersfield, standard for field .....	.90
Southport White Globe, quality fine; handsome .....	1.40
Extra Early Red, quick grower; flat .....	1.00
Yellow Globe Danvers, best yellow sort .....	1.00
Yellow Danvers, Flat, staple sort and good keeper .....	.90
Yellow Strasburg, much used for sets .....	.90
Southport Red Globe, mild, beautiful sort .....	1.00
White Portugal or Silver Skin, good for pickling .....	1.25



# ONION—Continued.

Per Lb.

<b>Early White Pearl</b> , for pickling.....	\$1.25
<b>White Queen</b> , small and early.....	1.25
<b>Mammoth Silver Skin</b> , grows very large .....	1.40
<b>Prize Taker</b> or <b>Spanish King</b> , straw-colored and large .....	.90
<b>Giant Rocco</b> , an imported variety.....	1.00
<b>Giant White Tripoli</b> .....	1.00
<b>White Bermuda</b> , genuine Teneriffe.....	1.75
<b>White Wax Bermuda</b> , genuine Teneriffe .....	Sold Out
<b>Red Creole</b> .....	\$2.50

5-pound lots of one sort, 10 cents per pound less.

# PARSNIP.

<b>Hollow Crown</b> , an old reliable sort .....	.30
<b>Long Smooth White</b> , longer than <b>Hollow Crown</b> .....	.30

# PARSLEY.

<b>Champion Moss Curled</b> , very beautiful; the best.....	.90
<b>Hamburg</b> , has a large, Carrot-like root .....	.90

# PEAS—Extra Early Variety.

Per Bu.

<b>Alaska</b> , valuable first early; green seeded.....	\$5.00
<b>Extra Early</b> , earliest; white seeded.....	5.00
<b>Improved Extra Early</b> , selected stock.....	5.25

It is customary with most seedsmen to list quite a number of extra early sorts, such as **First and Best**, **Early Kent**, **Philadelphia Extra Early**, **Dan O'Rourke** and many others, with one of their own brand, all of which are usually taken from the same bin, and well they may be for there is no difference in them. If your trade calls for any of these sorts, we can mark them to suit you, but prefer not to deceive our trade by listing them separately.

# PEAS—Early Dwarf.

Per Bu.

<b>*Bliss' American Wonder</b> , earliest wrinkled.....	\$6.50
<b>*McLean's Little Gem</b> , Premium Gem strain.....	6.00
<b>Improved Tom Thumb</b> , popular sort.....	6.50
<b>*Nott's Excelsior</b> , new; very popular.....	6.50

**PEAS—Second Early.**

Per Bu.

*McLean's Advancer, second early .....	\$5.00
*Bliss' Everbearing, long time bearing .....	4.50
*Pride of the Market, pods large; fine.....	6.00
*Gradus.....	7.00

**PEAS—Later Varieties.**

*Champion of England, standard for excellence.....	5.00
*Yorkshire Hero, sometimes called Dwarf Champion.....	5.00
*Carter's Stratagem, valuable late Dwarf variety .....	5.50
*Tall Gray Sugar, edible-podded sugar; brown seed.....	6.00
*Dwarf Gray, of shorter growth.....	6.00
*Melting Sugar, white seed.....	6.50
*Telephone, pods large .....	6.50
Large White Marrowfat, valuable; hand picked.....	3.75
Black Eye Marrowfat .....	3.50
Choice White, Field .....	Market Price
Canada Green, Field .....	Market Price

The \* indicates a wrinkled variety; weigh 56 lbs. to bu., others weigh 60 lbs.

**PEPPER.**

Per Lb.

Bell or Bull Nose, best for mangoes and pickling.....	\$1.25
Long Cayenne, much used for pickling .....	1.25
Golden Dawn, large; bell shaped; fine flavor .....	1.35
Ruby King, large and fine.....	1.35
Sweet Mountain .....	1.40

**PUMPKIN.**

Connecticut Field, the staple variety for stock.....	.25
Kentucky Field, thick meated; a valuable sort .....	.18
Small Sugar, esteemed for making pies .....	.30
Improved Cushaw, very large; crooknecked.....	.50
Mammoth Tours, mammoth size; late .....	.40

Ten-pound lots, 2 cents per pound less than price quoted.

**RADISH.**

{ All of our Radishes are the best French grown. }  
 { We do not handle the cheap American stocks. }

Early Long Scarlet, Short Top, standard sort .....	.30
Early Deep Scarlet Turnip, very early and popular.....	.35
Early Scarlet Globe .....	.35
Early Scarlet, Olive Shaped, grows quick; fine quality.....	.35
Early French Breakfast, pink and white; handsome .....	.35



Field of Summer Squash—Webster's Seed Farm

## RADISHES—Continued.

Per Lb.

<b>Early White Tipped Scarlet Turnip</b> .....	\$ .35
<b>Cincinnati Market or Glass</b> .....	.35
<b>Early White Turnip, small; grows quick</b> .....	.35
<b>Wood's Early Frame, used for forcing; long</b> .....	.40
<b>Rosy Gem, small; pink and white</b> .....	.40
<b>Non Plus Ultra, new and popular</b> .....	.40
<b>Philadelphia White Box</b> .....	.35
<b>Early White, Olive Shaped, very crisp and fine</b> .....	.35
<b>Chartier Improved, long; scarlet; white tipped</b> .....	.35
<b>Long White Strasburg, best for early summer</b> .....	.35
<b>White Naples, long; of fine quality</b> .....	.35
<b>White Vienna, sometimes called Lady Finger</b> .....	.35
<b>California White Mammoth, very large; fine</b> .....	.45
<b>Yellow Globe, Summer</b> .....	.40
<b>China Rose, Winter, much used for winter</b> .....	.40
<b>Long Black Spanish, Winter, a good keeper</b> .....	.35
<b>Icicle, new; extra early; long, white</b> .....	.35

RHUBARB, Large Victoria ..... .80

## SQUASH—Summer.

<b>Summer Crookneck, staple early variety</b> .....	.30
<b>Mammoth Summer Crookneck, grows larger</b> .....	.30
<b>White Bush Scalloped, early; good quality</b> .....	.30
<b>Ford Hook, or Sweet Potato</b> .....	.50

# W E B S T E R ' S   S E E D   S U C C E E D

## SQUASH—Winter.

Per Lb.

<b>Improved Hubbard</b> , most popular winter sort.....	\$ .60
Boston Marrow, orange-colored; good quality.....	.30
<b>Marblehead</b> , fine quality; good keeper.....	.60
<b>Golden Hubbard</b> , new valuable.....	.60
Mammoth Chili, good for stock or exhibition.....	1.00
Fordhook.....	.50

## SPINACH.

<b>Long Standing</b> , slow in running to seed.....	.15
Viroflay popular with gardeners.....	.15
Broad Leaf, good quality; productive.....	.15
Prickly Seeded, Winter, very hardy.....	.15
Round Leaf.....	.15
<b>Bloomsdale</b> , savoy leaved.....	.15

## SUMMER SAVORY..... .50

## SALSIFY.

<b>Long White French</b> , oyster plant; a standard sort.....	.75
Sandwich Island Mammoth, grows large.....	.80

## SAGE.

Broad Leaf Perennial, old stand-by.....	1.25
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## SWEET BASIL, perennial herb..... 1.25

## BROOM CORN.

Missouri Evergreen.....	.05
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## SUNFLOWER.

Mammoth Russian, heads very large.....	.06
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## SWEET PEAS.

Blanche Burpee, white.....	1.00
Agnes Johnson, light pink.....	1.00
Lady Hamilton, lavender.....	1.00
Navy Blue, dark blue.....	1.00
America, scarlet and white.....	1.00
Dorothy Eckford, pure white.....	1.00
Royal Rose, crimson pink.....	1.00
Countess of Spencer, giant pink.....	1.00
Helen Powers, white.....	1.00
Agnes Johnson, pink and buff.....	1.00
Gladys Unwin, light pink.....	1.00
Sunproof Salopian, red.....	1.00
Blanche Ferry, pink and white.....	1.00
Hon. Mrs. Kenyon, light yellow.....	1.00
Prince of Wales, rose pink.....	1.00
Prima Donna, light pink.....	1.00
Extra Fine Mixed.....	.60





Field of Dwarf Champion Tomato—Webster's Seed Farm

## TOMATO

Per Lb.

<b>Acme</b> , early and productive.....	\$1.00
<b>Red Trophy</b> , popular sort; color bright red.....	1.00
<b>Optimus</b> , smooth and solid.....	1.25
<b>Perfection</b> , bright red; fine quality.....	1.00
<b>Dwarf Champion</b> , grows dwarf and stocky .....	1.75
<b>Mikado</b> , foliage distinct; smooth; fine.....	1.25
<b>Atlantic Prize</b> , best early.....	1.25
<b>Matchless</b> , finely shaped.....	1.25
<b>Beauty</b> , large, solid and excellent.....	1.25
<b>Golden Queen</b> , the best yellow sort.....	1.50
<b>Yellow Husk</b> or <b>Ground Cherry</b> .....	2.25
<b>New Stone</b> , new and popular.....	1.00
<b>Ponderosa</b> , the largest.....	2 50
<b>Potato Leaf</b> , foliage like Mikado.....	1 40
<b>Red pear</b> .....	1.50
<b>Yellow Pear</b> .....	1 40
<b>New Imperial</b> .....	1 40
<b>Earliana</b> .....	1 50
<b>Matchless</b> .....	1.50

Write for special price on 10-lb. lots or more, any one sort.

## TOBACCO.

<b>Connecticut Seed Leaf</b> .....	1.30
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Gathering Turnips for Seed Growing—Webster's Seed Farm

## TURNIP

Per Lb.

Early Purple Munich, grows very quick.....	\$ .35
<b>Purple Top Strap Leaf</b> , standard for all purposes.....	.25
<b>Purple Top White Globe</b> , one of the best.....	.25
<b>Purple Top Milan</b> , very early.....	.25
White Egg, elegant sort for table use.....	.25
White Top Strap Leaf, good for table or stock.....	.25
Golden Ball, good keeper and fine quality.....	.25
Seven Top, much used in the South.....	.25
Cow Horn.....	.25
Purple Top Yellow Aberdeen.....	.25

## RUTABAGA.

<b>American Purple Top</b> , best for table and stock.....	.25
Skirving's Purple Top, smooth and fine quality.....	.25
Carter's Imperial Hardy Swede, good keeper.....	.25

Turnip and Rutabaga in 10-lb. lots, 2 cents per pound less than price quoted.

## BIRD SEED.

Hemp .....	.05
Canary .....	.06
Bird Rape .....	.02
Mixed Bird Seed .....	.02



Storing Turnips for Seed Growing—Webster's Seed Farm

## BIRD SEED IN PACKAGES.

**Webster's High Grade Bird Seed**—This package contains one-half pound of mixed seeds in just the right varieties and proportion to constitute an appetizing and healthful bird food. This package is peculiar, from the fact that it is the only "NICKEL" package of "HIGH GRADE" Bird Seed on the market and it is the only package containing granulated shell, so prepared as to supply both grit and carbonate of lime, which are needed for the health of the bird.

72 one-half pound Packages, per case.....	\$2.00
Per dozen .....	.35

## POULTRY SHELL.

	Per Cwt.
100-pound lots.....	\$ .80
500-pound lots.....	.75
Shell in 5-lb. packages, handsome display packages; doz...	1.00

## PAPER BAGS.

2-ounce Bags, per 1,000 .....	\$1.80
2-ounce Bags, per 500 .....	1.00
1-ounce Bags, per 1,000 .....	1.60
1-ounce Bags, per 500 .....	.90

In lots of 500 or more, we will print your ad. on the gummed bags without additional charge. If ordered in less quantity we will have to send them plain, unless 25 cents extra is charged in order to cover the cost of printing.







# Wholesale Price List

SPRING, 1914

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**For Dealers Only**—The prices quoted in this list are strictly Wholesale Prices and are for dealers who buy to sell again. The line of goods we put up and the varieties of seed we quote are those which are the most staple with the store trade. As we do not do a retail business, the new and high-priced novelties we leave for those seed companies who make a specialty of the retail catalogue trade.

**Important**—Please read this and avoid a misunderstanding. All bills are due and payable 60 days from the time of shipment you specify on your order. Owing to the size of our business it is impossible to ship all orders on the particular date specified, therefore we must ship some orders earlier, but give you the advantage of the full dating. Accounts not paid at maturity are subject to sight draft without notice.

**Discount**—A 2 per cent. discount will be allowed for cash if paid within 10 days from date of invoice; 1 per cent. in 30 days. Absolutely net cash in 60 days.

**Field Seeds**—Grass Seeds of all kinds, Clovers, Field Corn, Field Peas, Dwarf Essex Rape, are net cash, no discount.

**Bags and Boxes**—No charge made for Ordinary Cases for package seeds. Bags, Boxes, Barrels and Baskets used for packing loose bulk seed and field seed will be charged at cost; but we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and will allow credit on muslin bags if returned in good shape, free of express or freight charges. The two-bushel Seamless Bags are a staple article and can be disposed of at a profit over our price to you.

**Orders by Mail**—We especially solicit any business you may have to place by mail. For most of the trade who receive this list there will be no place from which supplies can be secured in less time than they can if ordered of us, and the matter of time is a very important thing during the seed-selling season.

**Parcels Post and Express**—Seeds do not come under the present Parcels Post regulations, but may be shipped under the old ruling for  $\frac{1}{2}$ c an ounce or 8c per pound, irrespective of distance. For long distances this is cheaper than Parcels Post. In their new schedule of rates Express Companies put seeds in the second class, which for packages under 100 pounds is, in many cases, cheaper than freight.

# "STANDARD" GARDEN TOOLS

## "STANDARD" Cultivator, No. 20

A Practical Tool for  
Small Gardens.



No. 20.—Shipping weight 20 lbs. List price \$3.25. On single tools we give a net trade price of \$2.00 each, F. O. B., Waco, Texas.

No. 2, Cultivator.—This is a double wheel, spring beam machine, 16-inch wheels, arch adjustable from 7 to 11 inches. Complete machine has 4 cultivator shovels, 2 hoes 2 plows, 2 rakes. List Price, \$6.00.

Price to trade, \$4.00

No. 4, Double Wheel, Complete.—Is same as No. 9 Combined Drill, shown below, but without Seeder Attachment. List Price, \$7.00. Price to trade, \$4.50.

No. 9, Hill and Drill Seeder and Cultivator, Complete.—This is the best all-purpose Hand Garden Tool made; a perfect Seeder and a complete, high grade Double Wheel Hoe and Cultivator with all the Attachments, all-in-one machine. List Price, \$12.00. Price to trade \$7.75; all F. O. B. Waco, Texas.

We have a  
COMPLETE  
LINE of  
These "STANDARD"  
Tools in Stock, and can  
Serve the Trade Promptly.

## Hill and Drill Seeder and Cultivator No. 9

Write for  
More  
Complete  
List and  
Information.

